

### Four thoughts for today

Understanding human capital risk

**Appreciating cost of HC mismanagement** 

Strategic HC management in action

Role of leadership in HC risk management

### Four thoughts for today



## "Work" has changed dramatically over time and will be unrecognisable in 5 years time

#### **Second Industrial Revolution**

Late 19<sup>th</sup> – early 20<sup>th</sup> century "The assembly line"

#### Features:

- Underpinning for Coase's theory of the firm
- Companies as social institutions
- Organisation of work into jobs
- Jobs as careers

## Fourth Industrial Revolution/Second Machine Age

2000s -

"Uberization"

#### Features:

- Mobile, sensors, Al and machine learning
- Companies as platforms
- Disaggregation of work into activities
- Talent on demand

#### Third Industrial Revolution/First Machine Age

1960s - 1990s

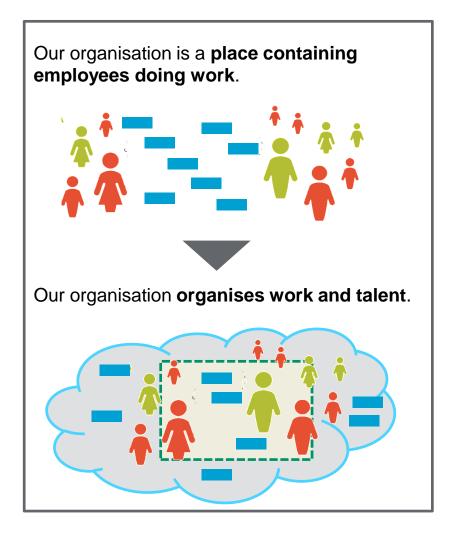
"Nikefication" and core competencies

#### Features:

- Technology enablement and the web
- Companies as the nexus of contracts
- Steamlining of jobs to enable outsourcing

Source: John Boudreau, Ravin Jesuthasan and David Creelman

### As such, organisations will also look different 5 years from now



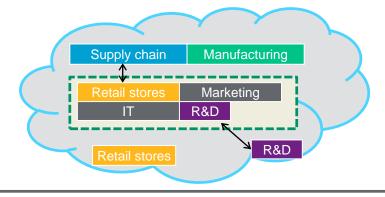
Our organisation is a **fixed set of functions** that work together to create value.

Supply chain
Manufacturing

Marketing



Our organisation is a **malleable set of functions** and deciding which ones get done inside the organisation is a big part of strategy.



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### The Impact of Technology on Work is startling

75%

of the internet's impact is felt in traditional industries

2.6 jobs

Created by the internet for every 1 lost

5.2B

global mobile phone users. 73% population penetration

850,000

Technologists on TopCoder.com (from 6000 10 years ago

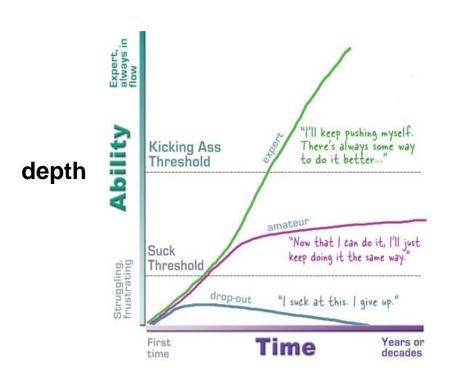
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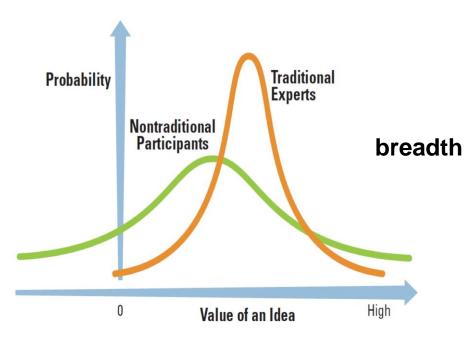
of organisations list missing skills as the single biggest impediment to digital transformation

of the global workforce is contingent. 34% in the US

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## Tthe democratisation of work (Crowdsourcing) is transforming how companies innovate





#### The Transformative impact of talent platforms

By 2025, online talent platforms could boost global GDP by \$2.7 trillion.

#### Share of GDP increase by source, \$ trillion

#### \$2.7 trillion<sup>1</sup>

Improved productivity	0.34	Better matches	
	0.29	Reduced informality	
Greater employment,	0.70	Faster matches	
25 million additional FTEs <sup>2</sup>	0.11	New matches	
Higher labor-force participation, 47 million additional FTEs	1.27	Work for currently inactive people and increased hours for current part-timers	

<sup>&</sup>lt;sup>1</sup>Figures do not sum to total, because of rounding.

McKinsey&Company

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<sup>&</sup>lt;sup>2</sup>Full-time equivalent.

#### **New Work: Horrible or Wonderful?**



#### Horrible

- Risk shifted to workers
- Employers stop training
- Death of the Career
- Commoditization
- Rush to lowest cost
- Worker exploitation

#### Wonderful

- Transportability
- On-demand training
- Boundaryless careers
- Precise work-worker matching
- Rewards segmented to match needs
- Worker Empowerment

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### **Employees think about their employment in the form of a "Deal"**



- The EVP refers to the collective array of programmes that an organisation offers in exchange for employment, ie. the employment deal
- It defines the give and the get between company and worker, encompassing every aspect of the employment experience including the:
  - mission
  - purpose and values
  - jobs, culture and people
  - full portfolio of its total rewards programmes

### Poor unplanned attrition costs your company money

Employee Population	Performance Gap v. FMCG sample [A]	Applied Salary Weighting [B]	Cost of Excess Resignations 2003/4 [A x B x FTEs]	Current Cost of 2001/2 Resignation Rates
Management	achieves target	18/12 x \$65,000	\$0	\$2,305,000
Professional	4.4% - 3.2% = 1.2%	12/12 x \$26,000	\$553,000	\$715,000
Support/Admin	4.6% - 2.3% - 2.3%	6/12 x \$17,000	\$599,000	\$1,161,000
Manufacturing	4.4% - 1.4% = 3.0%	6/12 x \$15,000	\$1,006,000	\$840,000
TOTAL COST OF EXCESS RESIGNATIONS			\$2,158,000	\$5,021,000

# Human Capital costs = approximately 30% to 80% of total costs depending on business sector

- Opportunity Cost risk
- Vacancy risk
- Fit risk
- Engagement risk

### Retention Drivers have changed and will continue to change

## Malaysia

	2010	2014
1	Career advancement opportunities	Base pay/salary
2	Pay and rewards	Career advancement opportunities
3	Leadership	Relationship with supervisor/manager
4	Stress, balance and workload	Job security
5	Performance appraisal	Length of commute
6	Efficiency	Short-term incentives
7	Empowerment	Retirement benefits

Source: Towers Watson Global Workforce Study — Malaysia

## Also, what retains is different from what attracts and what engages

## 2014

	Attraction	Retention	Engagement
1	Base pay/salary	Base pay/salary	Empowerment
2	Job security	Career advancement Goals and Objectives opportunities	
3	Learning and development opportunities	Relationship with supervisor/manager	Workload and work-life
4	Career advancement opportunities	Job security	Image
5	Challenging work	Length of commute	Relationship with supervisor/manager

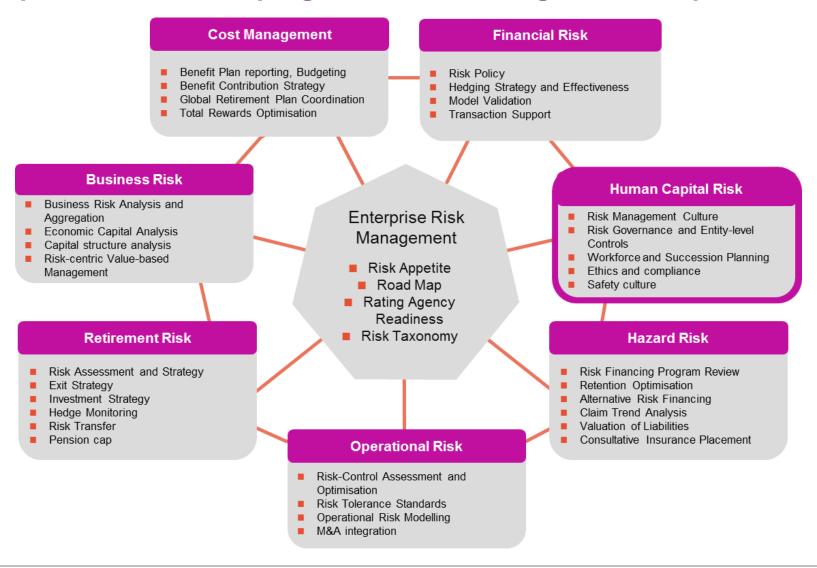
Source: Towers Watson 2014 Global Workforce Study — Malaysia

### Employee engagement is at the heart of talent retention

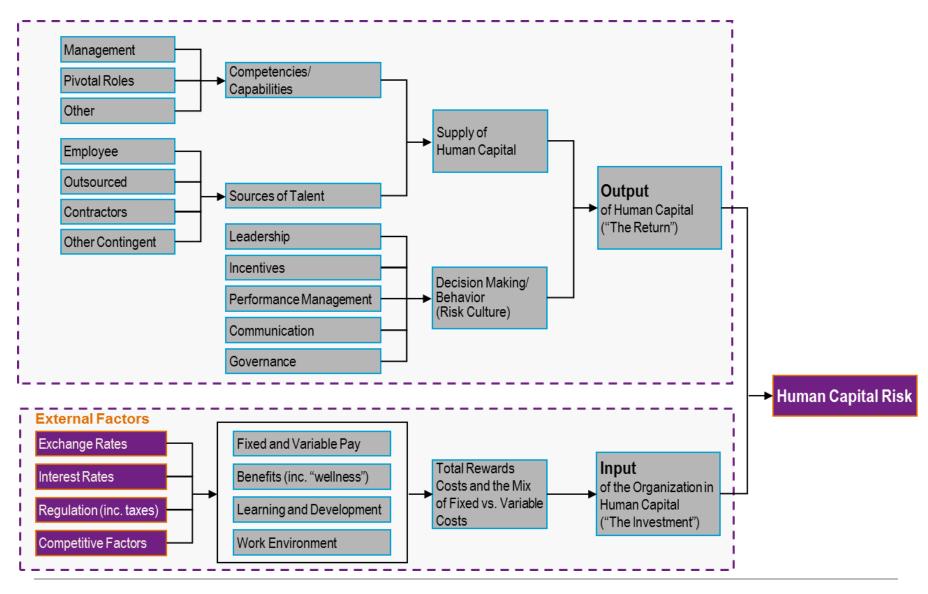


"... the more a person would have to sacrifice to leave a company, and the more of a good fit they feel within the company, the more embedded that person becomes. And that's what makes them stay!" – Foster School of Business article on Why Employees Stay" **Understanding human capital risk** Appreciating cost of HC mismanagement Strategic HC management in action Role of leadership in HC risk management

# A comprehensive risk management framework includes human capital and other HR programme risk management components



#### Human capital risk spans a range of input and output factors...



		HC Risk Includes Examples of Both Unfavorable and Favorable Variation	
	nity	Employee engagement	],
	Upside Opportunity	Performance management; focus on productivity	
	Opp	Building diversity	
5	side	Mergers and acquisitions	ļ
ebe	Up	Regulatory focus and compliance	Ì
iypicai rerceptior		IP Management	1
<u>8</u>		Labor relations	1
J y p	snoo	Misalignment between HR strategy with business strategy	
	e Fo	Turnover/retention challenges	ļ
	Downside Focus	Risk taking – beyond corporate appetite guidelines – by key employees	
		Unethical activity/behavior	Ī

#### **Examples From Recent Headlines**

Global organisation's employees rally to sustain customer focus and counteract PR challenges facing the industry

Organisation unlocks additional value from acquisitions through willingness to move talent across legacy organisations to areas of greatest potential contribution

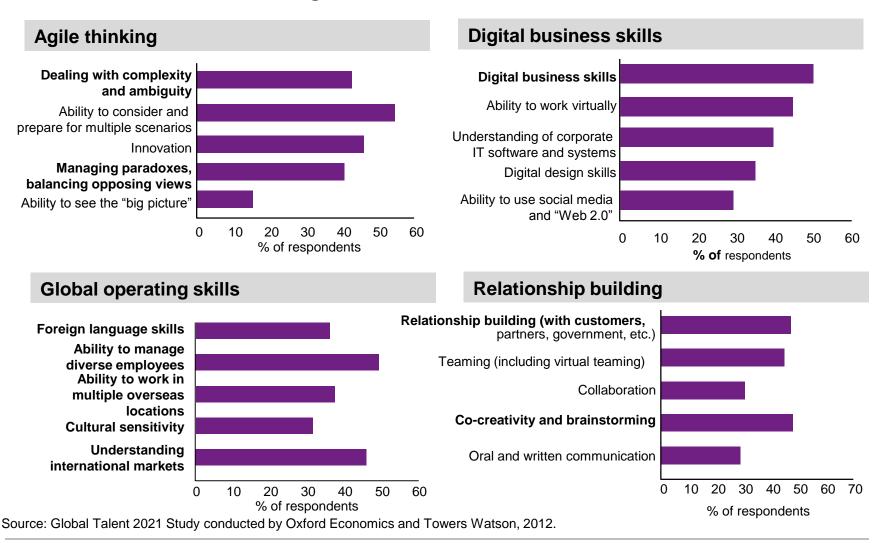
> Entire proprietary trading group departs bank during market turmoil; succession plans are insufficient to address scope of gap; leads to profound economic impact to the bank

## **Human Capital Risk Maturity Curve management...**

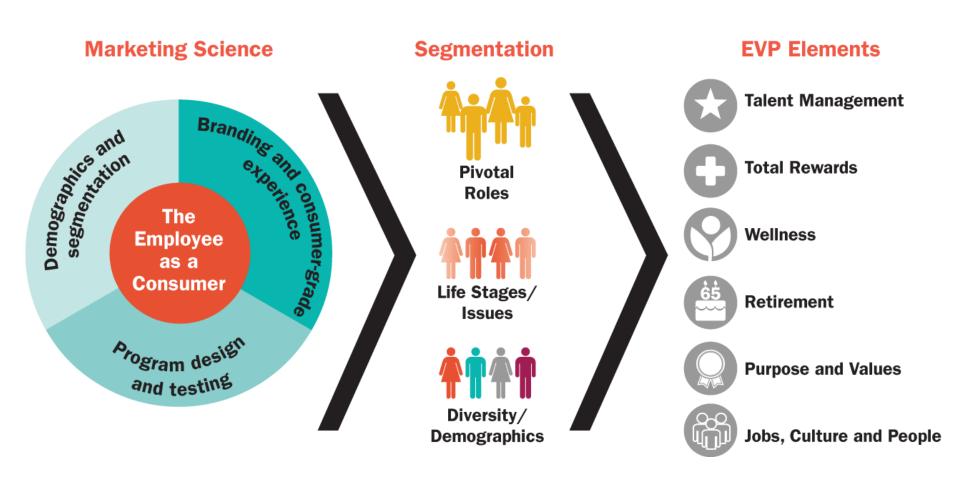
	Passive Human Capital Risk Management	Active Risk Assessment	Active Risk Management	Integrated Human Capital Risk Management
Human Capital Risk Management Practices	<ul> <li>Investments in human capital analytics, strategic workforce planning</li> <li>Mentality may focus on risk mitigation</li> </ul>	<ul> <li>Identification of key drivers of human capital risk</li> <li>Monitoring/evaluation of risk</li> <li>Communication of factors to business, leaders, board using established tools (e.g., heat maps)</li> </ul>	<ul> <li>Established process for analyzing and managing risk</li> <li>Standing group involved</li> <li>Active decisions to mitigate, accept, reject human capital risk</li> </ul>	<ul> <li>Integrated effort between HR and Risk organisation</li> <li>Comprehensive understanding of drivers of human capital risk and interrelationships with other forms of risk</li> <li>Risk optimization; advanced risk modeling supports decision making</li> <li>Risk management investments informed by risk comparisons</li> </ul>
ERM Practices (relevant to human capital risk management)	<ul><li>Assessment process</li><li>Advanced analytics (continuous)</li></ul>	ge; inventory of business reto prioritize risks and come.g., simulation, etc.) a range of risk responses	munication tools	

## ... requires keeping an eye on the future while managing current challenges

#### **Skills in Highest Demand Over Next 5-10 Years**

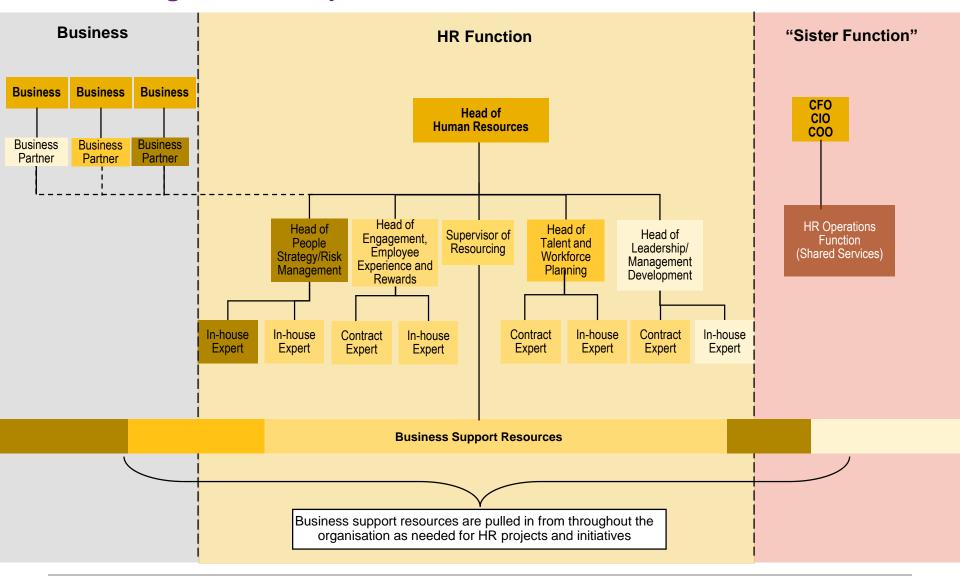


### The new normal: Treating employees like consumers



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## The role and structure of HR is evolving to more effectively measure and manage human capital risk..

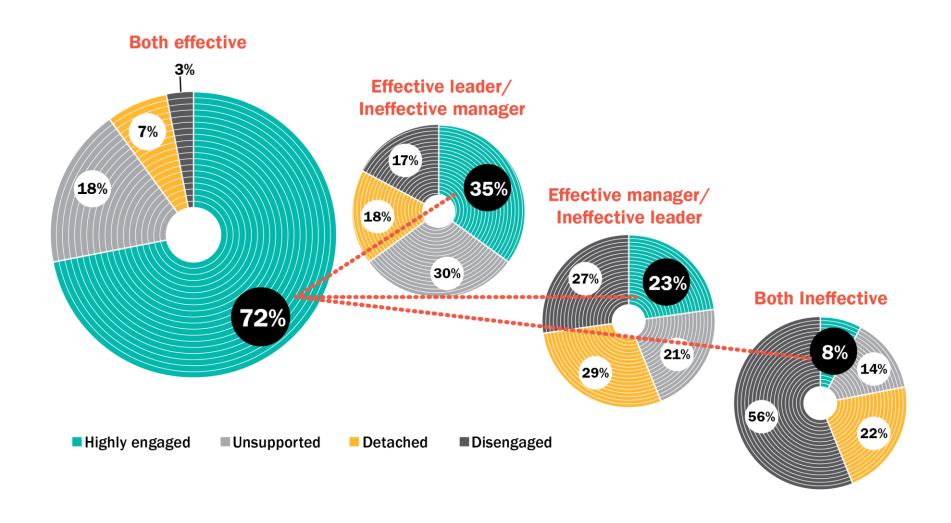


# As Risk Managers, asking the right questions of HR and People Managers goes beyond tracking attrition and HR initiatives

- Is our staffing model optimised from a cost and output perspective
- Does it feel like we are constantly battling to keep our top performers and future talent
- Are we leveraging on new opportunities like freelance networks and technology platforms
- Is our existing workforce what we need to succeed 5 years from now
- Do we know what our competitors or the best new companies are doing better than us



## Leaders and Immediate Managers need to work together to drive employee engagement and performance



# Takeaway: Managing HR Risk is a Journey...

What will the talent landscape look like tomorrow? How will **evolving industry changes** shape your talent needs?

Business

Strategy

and Culture

External

Environment

How can we ensure our **leaders** are equipped to address challenges associated with an increasingly diverse & disengaged workforce?

Leader and Manager Effectiveness

Do our talent programmes and processes **advance** our business and people goals?

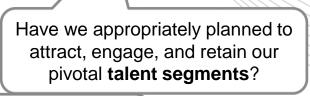


**Analytics** 

Human Capital Improved
Engagement and Business
Productivity Results



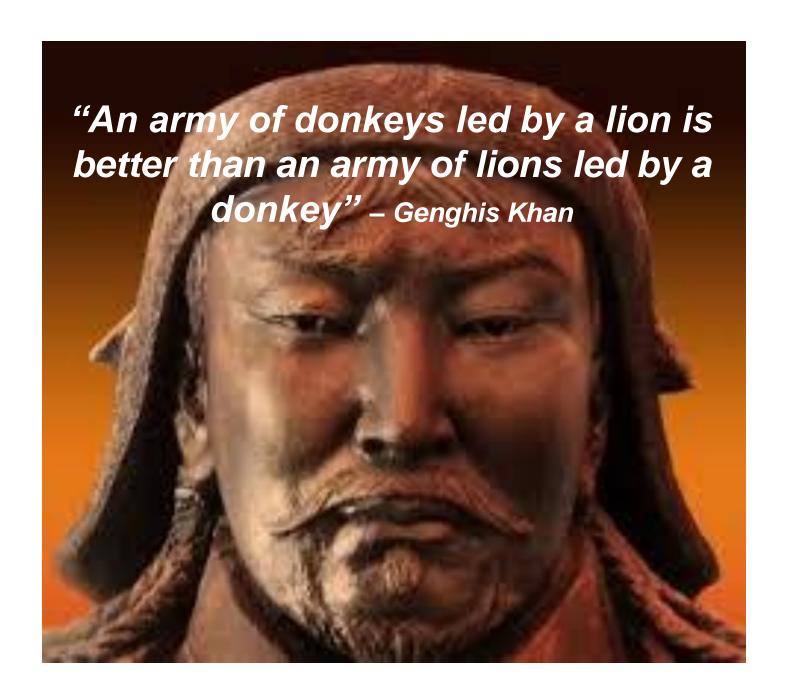




**Human Capital** 

Are we clear on the business strategy, value drivers and related culture?

How can we leverage external labour data and internal analytics to best inform our talent decisions?



#### **Thank You**

Towers Watson (M) Sdn Bhd

Menara Dion, #33-01 27 Jalan Sultan Ismail 50250 Kuala Lumpur Tel: +603 2381 6700





#### **Lim Chin Han**

chin.han.lim@willistowerswatson.com

#### **Alex Low**

alex.low@willistowerswatson.com